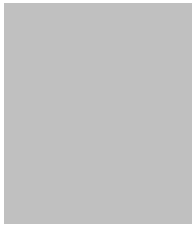


## PERSONAL INFORMATION

**Alessandro Canali**

**Nationality** Italian, US, Holder of multi-entry business visa for China

## JOB APPLIED FOR

**Legal-Business Affairs Director, Manager, Coordinator, Lecturer**

## WORK EXPERIENCE

March 2020- September 2021

**ITALIAN CUSTOMS AND MONOPOLIES AGENCY (ADM)**

**Director of deputy director office (Vicedirettore) at Italian Customs and Monopolies Agency (ADM)**

Delegated by director general to manage affairs and relations with prosecutor offices, judicial institutions, judiciary police, legislative and constitutional organs, legal support to Covid 19 crisis unit. Then delegated to overlook and coordinate with the General Direction the "Gambling", "Tobacco" "Legal and lawsuits" and "Finance and Administration" central directions. In charge of special projects such as the enforcement of artificially intelligence surveillance system at the Port of Gioa Tauro, and developing the Italian Customs certified quality trade mark – Qualitalia- Manager ad interim of the drafting legislation office and of the Custom office of the city of L'Aquila

January 2018 - February 2020

**Chief of staff of Vice President of Lazio regional congress**

In charge of managing the team of legal expert in drafting legislation, reviewing administrative proceedings of regional congress for the congress Vice president

October 2008 - Present

**Foreign Law Consultant, Law Firm Manager**

European and Italian Law Firm PS, Gig Harbor, WA (USA)

- Founder and manager of law firm specialising in international law, private law, international business law, and economic/trade relations involving laws of multiple countries
- Legal consulting for study abroad programmes for prestigious US universities such as Univ. of California.

**Business or sector** Legal

May-June 2018

**University Lecturer**

Guangxi University of Finance and Economics (GXUFE), Nanning, Guangxi Autonomous Region, People's Republic of China

- Taught university course titled "Environmental Law of Business and International Management" to second-year students  
[Business or sector](#) Education

June 2013 - March 2018

**Legal and Legislative Affairs Coordinator**

Lazio Regional Assembly, 5-Star Movement, Rome, Italy

- Coordinated, managed, and directed team of attorneys in legal and legislative consulting for the 5-Star Movement in the Lazio Regional Assembly
- Drafted bills and acts, researched legality of regional assembly acts, drafted and reviewed lawsuits, criminal complaints, and legal briefs  
[Business or sector](#) Legal

October 2002 - November 2013

**Attorney**

Canali Law Firm, Rome, Italy

- Practiced law, specialising in administrative and civil law  
[Business or sector](#) Legal

EDUCATION AND TRAINING

September 2008

**Certificate, Summer Institute of Transnational Law and Practice**

University of Washington School of Law, Seattle, WA (USA)

- Introduction to the American legal system and practice in a comparative setting
- Legal skills and methodology
- Legal English

November 1994 - December 1998

**Law Degree (Final grade 105/100)**

University of Rome La Sapienza, Rome, Italy

PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
Spanish	C1	C1	C1	B2	B1

Communication skills

- Excellent communication skills gained through courtroom experience, negotiations, and teaching
- Culturally sensitive communication skills in Italian, English, and Spanish, gained through travel and professional experience in business and education abroad

Organisational / managerial skills

- Superior leadership and management skills gained through law firm management in Italy and USA, as well as director of international chamber of commerce and high rank manager of the Italian public authority in charge of regulate Customs and Monopolies (ADM), which counts about 11,000 employees. In such position I directly managed and coordinated around 400 people
- Excellent analysis and synthesis skills in complex management situations and in developing business strategies aimed at overcoming critical issues
- Specific experience in: development of legal strategies aimed at business growth and fiscal/legal compliance, especially in international sector; personnel hiring, management, and

human resources strategy for complex organisations; organisation and administration of legal offices and legal compliance for large organisations

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Other skills

- Piano and organ player
- History enthusiast and author of several original historical research studies
- Wine enthusiast

Driving licence

B

ADDITIONAL INFORMATION

Publications

- Il Culto del Graal ed i Simboli di Bominaco (The Cult of the Holy Grail and the Symbols of Bominaco), 2007, Idee Nuove Publishers

Memberships

- Past president and co-founder, Italian-American Chamber of Commerce of the Pacific Northwest, Seattle, WA

Courses

- Continuing legal education courses in: Roman and Comparative Law; Labour Unions and Social Welfare; Protection and Promotion of Human Rights; Legal Information - Tor Vergata University, Rome, Italy

Certifications

- Certified Sommelier, Court of Master Sommeliers, USA